

CV of David Horlacher

MBA



David Horlacher has 20 years of professional experience including providing financial advising, family office administration, a Chief Financial Officer, and recently doing business valuations, forensic and investigative accounting, economic loss calculations.

David played professional baseball in the Los Angeles Dodgers organization. He recently obtained his Master of Business Administration from Southern Utah University, where he was awarded membership in Beta Gamma Sigma for his 4.0 GPA.

The following is a summary of Mr. Horlacher's experience in the areas of business valuations, investigative accounting, economic loss calculation, financial advising, family office administration, and as a Chief Financial Officer.

Business Valuations

- Assisted in numerous appraisals for use in company financial statements for compliance with fair value accounting standards, including purchase price allocations, 409A valuations, divorce, donor advised funds (DAF), etc., for privately held audited financial statements.
- Calculated the value of closely held companies in a wide variety of industries for a wide variety of purposes, including financial statement preparation, gift and estate tax planning, divorce settlements, and other litigation situations.
- Performed valuations of multiple early-stage companies, including marketing companies, professional services, construction, and pet food companies.
- Assisted in multiple valuations using the CIMI method for dealership.
- Helped in valuations for gift and estate tax purposes while never being challenged by the IRS on business valuation discounts.
- Performed appraisals of various industries including professional services firms, healthcare, dealerships, telecommunications, nutritional supplements, construction, etc.

Forensic / Investigative Accounting

- Performed calculations of business interruption losses for myriad companies in a variety of industries.
- Performed investigative accounting services on the assets of marital estates in divorce cases.
- Performed investigative accounting services on officers and directors litigation in embezzlement cases.
- Performed investigative accounting services on trustee's misuse of trust funds.

Economic Loss Calculation

- Assisted plaintiff attorneys with analysis of various economic loss situations, including rental properties and officer embezzlement cases.

Financial Advising

- Obtained Life, Annuity, and Health Insurance license.
- Earned Series 65 license.
- Acquired the Certified Retirement Financial Advisor (CRFA) and Registered Financial Consultant (RFC) designations.
- Qualified and attended multiple Million Dollar Round Table (MDRT) conferences.
- Worked with retirees with an average net worth of 1-10 million but had multiple clients over 100M.
- Organized and sold two of the largest internally held life insurance policies in John Hancock's history.

Family Office Administration

- Oversaw formation of a family office.
- Governed finances for Family's start-up businesses.
- Built and managed teams for start-ups.
- Assisted in structuring for-profit opportunities with NGO founders that Family supported.
- Directed team in website redesign and business operations.
- Managed 24 QR code videos for the release of the book, The Pilgrim Hypothesis.
- Held Utah Real Estate License.

Chief Financial Officer

- Responsible for all QBO inputs, financial reporting, and business modeling.
- Controlled all purchasing and accounts payables.
- Created and managed inventory system for over 400 skews.
- Administered all billing, banking relationships, and shipping and receiving.
- Maintained regulatory books with the ATF.

Educational Qualifications

Mr. Horlacher earned a Bachelor of Science degree in Business Administration from Dixie State University and a Master of Business Administration, with an emphasis in Finance, from Southern Utah University.

Professional Credentials, Affiliations and Activities

- Member of the Southern Utah Estate Planning Council